**PERSON SPECIFICATION**

**Commercialisation Impact Manager**

**Vacancy Ref: 0517-24**

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| **Criteria** | **Essential/ Desirable** | **Application Form / Supporting Statements/ Interview**  |
| Relevant degree level qualification | Essential | Application form |
| Previous Experience in a Technology Transfer Role | Essential | Supporting Statement, Interview |
| Knowledge of IP pathways and strategies including its prosecution and management | Essential | Supporting Statement, Interview |
| Management of market appraisal and/or licensee search projects | Essential | Supporting Statement, Interview  |
| Ability to make successful selection of routes to market and awareness of the issues  | Essential | Supporting Statement, Interview |
| Relevant Postgraduate qualification and/or professional body membership | Desirable | Application Form |
| Established external networks relevant to the role | Desirable | Supporting Statements/ Interview |
| Familiarity with the processes involved in raising investment into spin out or start-up companies | Desirable | Supporting Statement, Interview |
| Experience in development of policies and processes for developing impact through external collaborations  | Desirable | Supporting Statement, Interview  |
| Knowledge of policy identified by UK Research and Innovation (UKRI) in relation to research commercialisation | Desirable | Supporting Statements / interview |
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* **Application Form** – assessed against the application form, curriculum vitae and letter of support. Applicants will not be asked to answer a specific supporting statement. Normally used to evaluate factual evidence eg award of a qualification. Will be “scored” as part of the shortlisting process.
* **Supporting Statements** - applicants are asked to provide a statement to demonstrate how they meet the criteria. The response will be “scored” as part of the shortlisting process.
* **Interview** – assessed during the interview process by either competency based interview questions, tests, presentation etc.